An Experienced Approach to Private Equity

MONUMENT MICROCAP PARTNERS

WHY CHOOSE MONUMENT?

PARTNER EXPERIENCE AND PERSONAL INVESTMENT

At our firm, we pride ourselves on offering an unparalleled partner experience, rooted in the strength and depth of our investment team. With a focus on the U.S. and Canadian MicroCap private equity markets, our team stands out for its comprehensive expertise and unrivaled experience. Our partners bring to the table a rich history of investing in and operating a diverse range of companies within the lower middle markets of the U.S. and Canada. This breadth of knowledge ensures that we are well-equipped to navigate the complexities of these markets, delivering value-driven results for our investors.

We partner with dedicated management teams with a vision. Our aim is to exceed the expectations of the owners we collaborate with and achieve outstanding investment outcomes. At Monument, we personally invest in every deal using the same equity securities as the management team, aiming to establish a genuine partnership in our transactions.

WHO AND WHAT WE ARE LOOKING FOR

At Monument, we believe that trust is key to a successful partnership. We aim to collaborate with dedicated ownership and management teams who embody hard work, discipline, and a positive attitude. Through hands-on engagement, we offer the necessary capital and support to foster business growth and ensure a positive transaction process.

THE MONUMENT FOCUS

- High-caliber management team prepared to make a significant equity investment alongside Monument
- Strong market positions in expanding sectors
- Value-added products or services with sustainable competitive advantages and low substitution or technology risk
- Operations in sectors where Monument holds experience and expertise including:
  - Specialized manufacturing with significant intellectual property, technology, or engineering components
  - Business services with sustainable differentiation
  - Value-boosting distribution and supply chain management
  - Building Products and Residential Services

CURRENT PORTFOLIO

SYNERGY	Provides Intraoperative Neurophysiological Monitoring (IONM) services as well as Revenue Cycle Management (RCM) services for hospitals.
RENOVATE AMERICA HOLDINGS, LLC · LEWIS · San Benito Shutter	Specialty interior building products component platform selling directly to manufacturers, assemblers and professional installers.
EARTHWAY	Manufacturer and innovator of precision lawn & garden products including spreaders, gardening tools, ice control equipment and related accessories.
Sweet Tooth Holdings	Provider of tooling and injection molding and mold-making services operating two divisions: Micelli Chocolate Mold Company and Aztec Tooling & Injection Molding Company.
CHAMPION wellness centers	Wellness centers specializing in comprehensive chiropractic services including shock-wave therapy, trigger point injections and regenerative medicine.

REALIZED INVESTMENTS

Montgomery DME	Exited - Provides durable medical equipment on a rental basis to hospices located primarily in Los Angeles and surrounding counties.
COMMAND INVESTIGATIONS CONTROL YOUR RISK	Provides insurance risk management services, specializing in investigations of workers' compensation insurance claim fraud.
Kelly Roofing	Provides and installs replacement, residential, and commercial roofing systems, and repairs existing roofs in Florida.

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OUR TEAM

Monument MicroCap Partners, LLC is an independent private investment firm consisting of seasoned private equity and operational executives aiming to partner with and acquire companies in the MicroCap Market, defined as businesses with EBITDA of $2-8 million. Our primary interest lies in companies in the United States and Canada.

TIM HILDEBRAND
CEO

Tim joined Monument in 2019 as Vice President and became President in 2021 and CEO in 2024. Tim was a Senior Associate at Hammond, Kennedy, Whitney & Company, Inc. (HKW) prior to joining Monument and has over 10 years of middle market buyout experience.

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GLENN SCOLNIK
Chairman, Founding Partner

Glenn has over 40 years of experience in lower middle market buyout investing, including 11 years as CEO of HKW, a leading lower middle market private equity firm.

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JIM FUTTERKNECHT
Founding Partner

Jim has over 40 years of operational executive and private equity experience, including roles as Chairman, CEO, President and COO within multiple companies and as Operating Partner at HKW.

jim@monumentmicrocap.com

COSMIN DORDEA
Vice President

Cosmin joined Monument in 2021 as an Associate and was promoted to Vice President in 2023. Prior to Monument, Cosmin was an Analyst at a middle market investment bank and has over 5 years of M&A transaction experience.

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JACK RONAN
Associate

Jack joined Monument in January 2024. His primary responsibilities include analyzing and evaluating potential investment opportunities, conducting due diligence, underwriting, and supporting Monument's portfolio companies.

jack@monumentmicrocap.com

HOLLY PEARSALL
VP of Marketing & Investor Relations

Holly joined Monument in 2019 and was promoted to Vice President of Marketing and Investor Relations in 2021. Holly leads investor outreach and marketing initiatives, and provides general administrative support for the team.

holly@monumentmicrocap.com

RALPH R. (ROY) WHITNEY
Founding Partner

Roy has over 50 years of experience investing in middle market companies and originally led HKW into the world of private equity.

roy@monumentmicrocap.com

ROB TROXEL
Founding Partner

Rob has over 30 years of experience successfully starting, building, leading and exiting multiple businesses.

rob@monumentmicrocap.com

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