

AN EXPERIENCED APPROACH TO PRIVATE EQUITY



Monument MicroCap Partners, LLC (MMP) is an independent private investment firm comprised of highly experienced and accomplished private equity and operational executives seeking to partner with and acquire companies in the MicroCap Market, which we define as businesses having EBITDA of \$1-5 million. Our focus is on businesses located in the United States and Canada.

WHY CHOOSE MONUMENT MICROCAP PARTNERS?

PARTNER EXPERIENCE

We have one of the deepest and broadest investment teams in the U.S. and Canadian MicroCap private equity markets. Our partners have extensive experience and a successful track record of investing in and operating dozens of companies in the U.S. and Canadian lower middle markets.

THE MMP DIFFERENCE - PERSONAL INVESTMENT

We partner with hardworking management teams with vision. Our goal is to meet the expectations of owners we work with, and generate exceptional investment results. At MMP, we invest personally in every deal and are not constrained by the restrictions of a fund structure, such as a predetermined hold period.

WHO AND WHAT WE'RE LOOKING FOR

At MMP, we have found that building a trusting relationship will build a solid foundation for a successful partnership. We seek to partner with ownership and management teams that are hardworking, disciplined, and have a history of positivity. In diving in to work in a hands-on approach with management teams, we provide the capital and support that oftentimes is needed to grow the business while providing a positive transaction experience.

THE MMP FOCUS

Our focus will be on companies that have the following characteristics:

- High-quality management team that will make a meaningful equity investment alongside MMP
- Strong market positions in growing sectors
- Value-added products or services with sustainable competitive differentiation and minimal substitution or technology risk
- Operate in industries in which MMP has experience and expertise including:
 - Niche manufacturing with meaningful intellectual property, technology or engineering content
 - Business services with sustainable differentiation
 - Value-added distribution and supply chain management

OUR PARTNERS

BOB ERWIN

CEO and President

Bob has over 30 years of experience investing in and lending to lower middle market companies undergoing leveraged buyouts and other acquisition activity.

bob@monumentmicrocap.com

GLENN SCOLNIK

Chairman and Managing Partner

Glenn has over 40 years of experience in lower middle market buyout investing, including 11 years as CEO of Hammond, Kennedy, Whitney & Company, Inc. (HKW), a leading lower middle market private equity firm.

glenn@monumentmicrocap.com

JIM FUTTERKNECHT

Partner

Jim has over 40 years of operational executive and private equity experience, including roles as Chairman, CEO, President and COO within multiple companies and as Operating Partner at HKW.

jim@monumentmicrocap.com

ROB TROXEL

Partner

Rob has over 30 years of experience successfully starting, building, leading and exiting multiple businesses.

rob@monumentmicrocap.com

RALPH R. (ROY) WHITNEY

Partner

Roy has over 50 years of experience investing in middle market companies and originally led HKW into the world of private equity.

roy@monumentmicrocap.com